

MAGNOLIA MONTHLY

REAL LIFE. REAL ESTATE. ALL THINGS LOVELY.



WELCOME!

*I am so glad you are here! Pull up a chair,
grab some coffee, and stay a while.
Whether it's 3 minutes or 30, my hope is that
Magnolia Monthly and its contents bring you
inspiration and joy!*

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THIS MONTH, I WANT TO THANK YOU!

I WANT TO SPEND THIS NEWSLETTER
THANKING AND HIGHLIGHTING YOU!!!

A LOYAL FRIEND AND CLIENT.

THE PAST 10 MONTHS AT IMPACT HAVE
BEEN INCREDIBLE, AND I AM SO
GRATEFUL TO BE PART OF THIS
AMAZING COMPANY. TOGETHER, WE
HAVE HELPED MULTIPLE OF HUNDREDS
OF FAMILIES FIND A HOME.

WE'VE HELPED FAMILIES MAXIMIZE
THEIR RETURN WHEN SELLING.

AND IT HAS BEEN PURE JOY!

We've laughed. We've cried.
We've celebrated WITH you.

Now we want to celebrate YOU!!!

Last month we had our client appreciation party, and it was phenomenal. I am so grateful that so many of you were able to attend! It was the PERFECT evening at Holly Hills, fully of fun, family, and good food!

A big shout out to Mary Katherine and the staff at Holly Hills; to Josie Medwick for the beautiful centerpieces; to Tori Wright-Elliott for helping with planning; to Susan Martin (aka SueMart) for her meticulous

attention to detail and making sure everything was perfect; and to Eric Verdi for the incredible culture he has created and consistently cultivates at IMPACT that makes it all that it is!

So, this newsletter is going to be different.

I'm going to shower this newsletter with pictures from the event - courtesy of my friend and our INCREDIBLE photographer - Annie, who if you have sold at Impact... you can thank Annie! She is THE best of the best!



I'm also going to sprinkle in 3 write-ups that we posted about the event... One from me, one from Eric, and one from the company about the event.

What I wrote...

When you are part of a family, you are part of something wonderful...."

This is so incredibly true.

The family I was born into.

The family I have gained through marriage.

My #ImpactFamily.

We came together this past Saturday at Holly Hills Country Club for what turned out to be an AMAZING event to celebrate our clients... our extended #ImpactFamily.

And it could not have been more wonderful.

The weather. The food. The games. The prizes.

The people. Definitely, the people.

I am beyond grateful to work with some absolutely incredible people whose hearts for clients are as big as they come. Who work tirelessly in the best interests of others...And to provide unparalleled service through the buying and selling of homes.

This wasn't just a party or celebration; it was like a big family reunion.

And it was absolutely wonderful.



What Eric wrote...

#impactfamily had our Client Appreciation Party last night at Holly Hills Country Club and the evening could not have been more perfect.

We always say that our clients are our Family and last night 1000% demonstrated that.

Last night was more 'Family Reunion' than some stuffy event where no one knows one another. Most of our clients know one another because most have referred their friends/family to us and have introduced their loved one's to an #impactfamily member.

It was heart warming to see everyone.

My Buddy/Client sent me a text this morning and I couldn't have said it better...

"Wonderful Event Yesterday. I'm very impressed with the company, and culture within it you have built. Keep up the GREAT work!"

We want to thank you for your continued Trust and Commitment to Impact Maryland Real Estate.







What IMPACT wrote...

At IMPACT, we measure our success by feedback. Some times it is a testimonial, some times it is a referral. Some times it is a clients repeat business. But some times, the loudest feedback is what we SEE. An over joyous smile when a buyer first enters THEIR new home. An easing of the shoulders after a settlement. The facial expressions of intense anticipation and excitement. And times like last night, it is most evident in our youngest of clients. The children OF our clients.



Clients who ARE family and came out together to allow us the pleasure of showing them just how special they are. And just how much FAMILY means to us.

With shoes kicked off, running and laughing and tagging and hiding and friendly competitions and celebrating sweet victories, those youngest #IMPACTfamily members gave us their feedback. And it was truly wonderful.



To everyone who helped plan and execute, THANK YOU. To Holly Hills Country Club for excellently hosting and providing the best food and service, THANK YOU. To our vendors for donating door prizes and partners for ALWAYS putting the needs of our clients as a priority, THANK YOU!

To our clients, our extended #IMPACTfamily, thank YOU! For your continued trust and the greatest compliment of sharing your time. We are honored to be a part of your lives.

**A heartfelt thank you to Annie Main with A. Marie Imagery for spending the evening with us, capturing all of the fun being had! Feel free to share and tag (if you're looking for your photo, they are chronological in order).*



*#clientappreciationparty #frederickmd
#realestate #thankful #thankyou
#hollyhillscountryclub #hollyhills
#frederickrealestate #marylandrealtor #realtor
#impactfamily #impactmarylandrealestate*

So here's to YOU!!! I am incredibly grateful!

Stacy

Family Fun Zone!

October Sudoku

October Trivia

Question

Q: Globe and Jerusalem are types of what?

Everyone who texts or emails in the correct answer by the last day of this month will be entered into a drawing for a \$25 gift certificate to Amazon. Good luck!!

September Question and answer:
Q: How many bones do sharks have in their bodies?

A: NONE! They don't have bones. They have cartilage.

Congratulations Haddie Shullenbarger.!

5	3			7				
6			1	9	5			
	9	8					6	
8				6				3
4			8		3			1
7				2				6
	6					2	8	
								5
							7	9

love and joy



HAPPY BIRTHDAY!!
FROM THE MILLERS



Here are the October Birthdays from our friends of Magnolia Monthly. If you have a birthday in October and don't see your name on this list, please email or call us so that we will include your birthday!

Tammy Bailey	10/2	Isabella Paredes	10/10	ohn Armacost	10/20
Brystol Guard	10/2	Sara Poska	10/10	Matthew Walker II	10/21
Callyn Guard	10/2	Grayson Cole	10/12	Logan Cabrera	10/21
Charl Berning	10/3	Caroline Armacost	10/13	Keaton Richards	10/24
Colleen Schmitt	10/3	Karla Corob	10/13	Tim Saunders	10/24
Tyler Barnette	10/5	Kjirstin Cole	10/15	Everett Barrett	10/26
Kaitlyn Barnette	10/6	Emmy Rose	10/16	Ethan Farley	10/26
Jason Stauffer	10/7	Elizabeth Petrolle	10/16	Mark Bombich	10/27
LT Farley	10/7	Sam Armacost	10/16	Matt Walker	10/28
Kyle Walker	10/7	Maddy Hanington	10/19	Josie Swire	10/30
Matthew Veirs	10/10	Janine Pettay	10/19	Jay Wellbourn	10/30
Leah Paredes	10/10				

Have a WONDERFUL day!!!

Social Media Stories

A round-up of fan favorites from the past few weeks!

Stacy Rochfort Delisle is with Annie Walters and 3 others.
Oct 10 · 🌐

Another Momma Proma in the books! Goodwill dresses, high heels, fake eyelashes, and more laughs than we could count! Had a blast dancing the night away with these gals! ❤️



👍❤️ Melanie Elizabeth and 139 others 40 Comments

Stacy Rochfort Delisle
Oct 9 · 🌐

Game day. Let's go HAWKS!!!! 🦅🦅🦅🦅



Stacy Rochfort Delisle
Oct 9 · 🌐

... still game day! Go Hawks!



👍❤️ 109 10 Comments

Stacy Rochfort Delisle is at M&T Bank Stadium.
Oct 11 · Baltimore · 🌐

#MNF #GoRavens #Ravensflock 🦅💜💜



👍❤️ 90 6 Comments

Stacy Rochfort Delisle
3d · 🌐

For your Friday ❤️ #wordstoliveby #smileandenjoy

Ann Voskamp ✓
3d · 🌐

Today, that's it: Smile & Enjoy! You only have so many Fridays!
Seize moments today: laugh with som... See More

Stacy Rochfort Delisle
Oct 6 · 🌐

It's a week off from middle school youth group... so ice cream sundaes and game night it is! 🍦



👍❤️ Eric Verdi and 27 others 4 Comments

How you spend
your moments
adds up to how you spend
your one life.



ANNVOSKAMP.COM

👍❤️ Carole Longstreth McKee and 3 others

Stacy Rochfort Delisle is with Cinthea Neuheisel.
Oct 15 · 🌐

Settlement day in Charm City! 🏡👏 Shout out to [Vincent Petrolle](#) with Cross Country Mortgage for a seamless loan process; to [Lawyers Express Title, LLC](#) for a smooth settlement, and to John Spurrier for a great transaction!



👍❤️ 14 2 Comments

... 'til next month...

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Or Call/Text to 301-646-9625

Testimonials from *Magnolia Monthly* Members...

★★★★★ ~ The Family

★★★★★ ~ The Family

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